



August 2, 2018

In this, my 30<sup>th</sup> year of practicing law, first as a prosecutor for the State of Florida, thereafter as an insurance defense attorney representing multiple insurance clients and their insureds, and the last 23 years as a Plaintiff's attorney representing victims in injury cases, I pause to reflect upon this journey and those who have made such an impact upon the success of our firm. Sharon, my paralegal, office manager and jack of all trades, whom I consider family after 23 years working together, has been an integral part of our success. Jeannine, a newer addition to our firm, has also been a major contributor to our practice. However, the most enjoyable, rewarding and impactful aspect of the last 30 years has been **YOU**, the client, referral contacts and friends of the firm who have walked alongside us through this trip around the sun. The relationships that have been built are very special and will be cherished forever. Thankfully, the journey is not complete. We continue to look to the future and plan to fight many more battles on your behalf and those you bless us with by referring to us for representation.

Thank you for this wondrous 30 year voyage and as always, if you know of anyone that needs our services, or just a sympathetic ear, please feel free to refer them to our office. If it is an area of law we do not practice, you can be assured we will refer them to an attorney we highly respect and trust. Remember, we are always here for you!

Sincerely,

Chuck Philips

